

John Smithishly

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Qualifications Summary

- Certified project management professional with 12 years of demonstrated success.
- Expert in needs analysis, project scoping, business modeling, and strategic planning.
- Skilled in process improvement, risk assessment, cross-functional collaboration, and project deployment.
- Articulate communicator and mentor who thrives in results-driven, collaborative environments.
- Passionate about emerging technologies and dedicated to exceeding expectations to reduce costs, improve efficiencies, and increase revenues.

Core Competencies

- Project Scoping
- Strategic Planning
- Business Modeling
- Resource Staffing
- Productivity Tools
- Web and Digital Tools
- Process Improvement
- Budgeting & Cost Analysis
- Complex Problem-Solving
- Freelancer Management
- Sales and Marketing
- Enterprise Resources
- Customer Service
- Change Management
- Contract Negotiation

Relevant Experience

- Led multifaceted technology projects with teams of 20+ programmers, developers, and analysts.
- Managed \$18M budget by monitoring expenditures, calculating forecasts, and ensuring compliance.
- Successfully redesigned existing project monitoring system and practices, resulting in a 6% increase in efficiencies
- Applied project management methodologies to ensure projects are delivered on time and under budget.
- Decreased service desk turnaround time by 50% with an SMS-based customer service support system.
- Improved customer satisfaction by 12% year on year with customer service process improvements.
- Increased revenues by \$3M by pinpointing loyal and high-paying clients and offering individualized services.
- Led the operations consolidation systems for the merger of 2 major pharmaceutical corporations.
- Increased revenue by 22% with a cross-functional team who identified and closed operations leaks.
- Partner with marketing operations team to support planning, communications and strategy for ad-hoc projects
- Facilitated internal training to build in-house expertise, product awareness, and staff confidence.
- Identification and management of risks during project lifecycle

Work History

Senior Project Manager GreenBar Technologies Princeton, NJ	09/2015 - Present
Project Manager Fourth Dimension Systems Lawrenceville, NJ	06/2008 – 08/2015
Assoc. Project Manager New Wave Corp Paramus, NJ	06/2006 – 08/2008

Education

Master of Business Administration Some College	2007
Bachelor of Science in Management Some College	2005
Project Management Professional Certification (PMP)	2006